



Company Overview

The Regus Group at a Glance

Company Overview

Regus is the world's largest provider of workplace solutions, offering the widest range of products and services that allow individuals and companies to work however, wherever, and whenever they need to.

Regus operates over 950 business centers across 400 cities in 70 countries. Products and services include fully furnished, equipped and staffed offices, world-class business support services, meeting conference and training facilities and the largest network of public videoconference rooms all serving over 200,000 clients daily.

Companies of all sizes use Regus solutions to reduce costs and remove the burden of property ownership and management and to have a workplace to suit however they want to work.

Key Facts

- **Established:** 1989 in Brussels, Belgium
- **Headquarters:** Dallas, Texas, USA
- **Chief Executive:** Mark Dixon
- **IPO:** London Stock Exchange (RGU.L) in 2000
- **Geographic Coverage:** 950 locations, 400 cities, 70 countries
- **No. of Employees:** 4,000
- **No. of Daily Customers:** More than 200,000
- **2006 Revenue:** £680 million

Products and Services

- **Offices:** Fully furnished and equipped offices available on flexible terms to suit any business need
- **Netspace:** Private, secured, and customizable office space in a Regus-operated facility, ideal for customers with 20 or more workstations
- **Business Meeting Places:** 3,700 meeting, training and conference rooms in a professional business environment
- **Virtual Office:** Prestigious local business address and professional telephone, fax and mail handling service
- **Virtual Office Plus:** Includes all Virtual Office amenities along with 40 hours of office usage per month
- **Videoconferencing:** The largest network of public access videoconferencing studios in the world
- **Executive Club:** A membership program that provides mobile professionals access to Regus Group's business lounges worldwide

Major Acquisitions

- **HQ Global Workplaces:** Acquired the U.S. division in July 2004
- **Stratis:** Acquired in April 2001
- **Regus U.K:** Re-acquired from private investors in April 2006
- **Laptop Lane:** Acquired in July 2006



Company Overview

Regus Value Proposition

- Regus customers enjoy premium office space at a lower cost of occupancy than with traditional leases.
- With Regus business centers in nearly every major city, customers can quickly establish an office wherever business takes them.
- Terms ranging from hourly rentals to long-term leases make it easy for customers to expand or reduce office space as business needs change.

Enabling the Mobile Workforce

The Bureau of Labor and Statistics reports that by 2014 there will be a nine percent decline in prime age workers (25-45) nationwide. This demographic shift will force companies to recruit more aggressively across wider geographic regions, and to offer more flexible workplace arrangements for an increasingly decentralized workforce. Similarly, a 2004 study by research firm InStat estimates there will be 51 million remote workers in the United States by 2008. Cost effective, outsourced workplace solutions support this growing trend.

- Regus' network of ready-to-use offices, meeting rooms and business lounges offers companies and its mobile professionals a flexible, first-class alternative to hotels, copy shops and coffee houses.
- Regus customers can reduce travel and equipment costs through the world's largest network of videoconferencing suites, complete with administrative and IT support.
- Audio conferencing and web conferencing capabilities (in development) will further enhance customers' abilities to conduct business on a global scale while controlling internal costs.